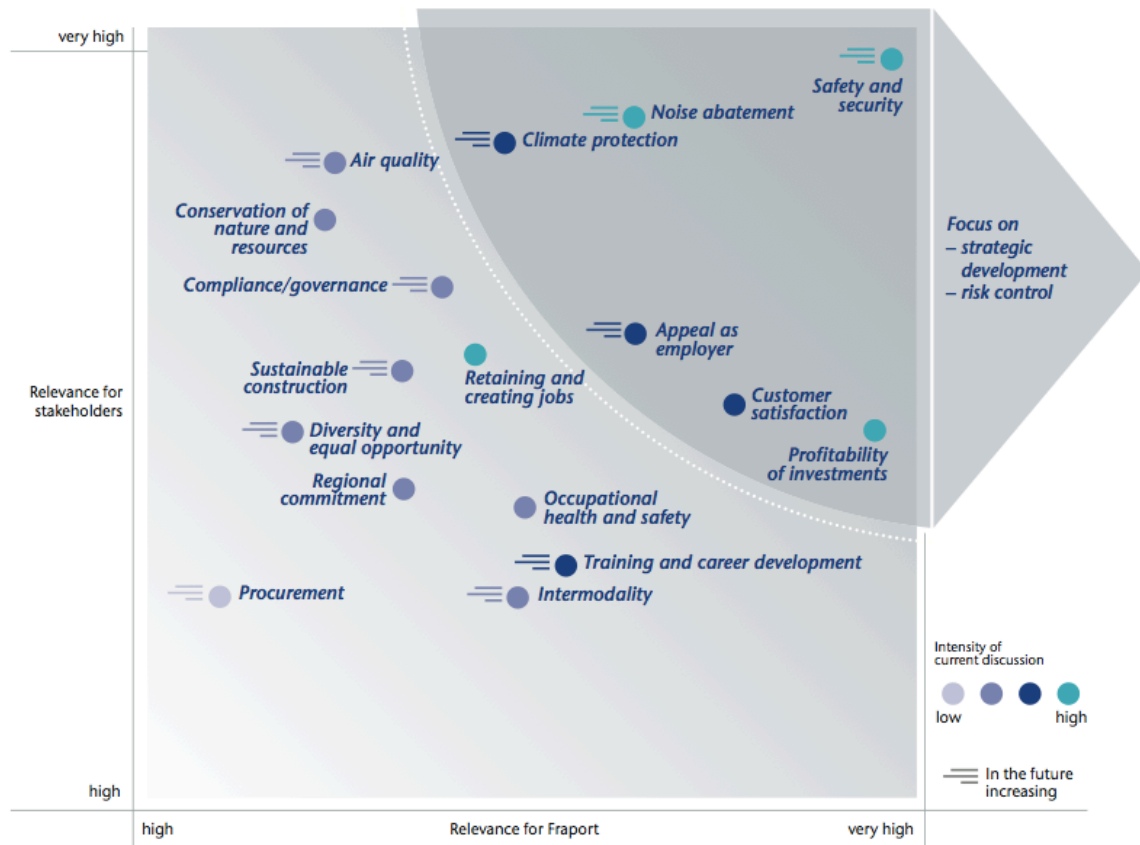


Company:	Fraport
Sector:	Transport / Airport Services
Report Year:	2010
Headquarters:	Frankfurt
Standard Application:	GRI G3.1 A+
Format:	Matrix

Materiality matrix



Materiality analysis

Concrete measures and fundamental aspects of strategic alignment are derived from the stakeholder dialogues. In 2010, we used this information for developing a materiality matrix.

The idea

The materiality matrix is a tool which serves to structure the wide diversity of issues described and evaluate their importance. A weighting is ascribed to the issues on the basis of two questions which are allocated to the two axes of the matrix. The issues relevant to the stakeholder groups are grouped on one side. The issues that influence the scope for maneuver and hence the future viability of the company are placed on the other side of the matrix. The matrix highlights the materiality of the listed issues in relation to these questions.

The result is intended to form the basis for a strategy, respectively a program which enables the company management to focus on those areas which are particularly important both for the stakeholders and for the development of the company. The program includes aspects of risk control and issues concerning exploitation of development opportunities.

The method

The guidelines for sustainability reporting of the Global Reporting Initiative (GRI) formed the starting point for the materiality analysis. They are the acknowledged standard for companies operating on the international stage and they were developed jointly by a large number of different interest groups. A task force of internal and external experts from different areas reviewed the relevance for Fraport of dimensions defined as relevant for sustainable corporate governance within the GRI. Following a large number of additional steps, a weighting was given to the stakeholder groups and the possible range of topics from different perspectives. The projected potential for change within an issue over time was also investigated.

The materiality matrix

Overall, each issue can be described by its position within the two dimensions of "Relevance for Fraport" and "Relevance for stakeholders", supplemented by an additional statement on the significance trend. The Fraport materiality matrix was adopted by the Executive Board in November 2010.

Priority issues with a high position on both dimensions of the matrix include noise abatement, safety and security, climate protection, customer satisfaction, appeal as an employer, and profitability of investments.

The importance of these areas is outlined in the following.